

Know the facts about Dumpster rental Rates

Rent a 40-yard dumpster for \$535, includes 4 ton – rent a 30-yard dumpster for \$499, includes 3 tons – rent a 20-yard dumpster, includes 2 tons. What?? How do I know when I reach my allotted tonnage? What rate is it if I go over the allowable tonnage? What if I don't use the allotted tonnage, am I reimbursed? These are all questions a homeowner may have when pricing a dumpster to rent.

Most dumpster rental companies make their money nickel and diming you. HOW? Charging you when you go over the allotted tonnage..... or not. Example, you rent a 40-yard dumpster for \$535 which includes 4 tons. First, how do you know when you have 4 tons loaded into the dumpster? you don't. If you only load 2 or 3 ton into the dumpster, you are not reimbursed the unused portion and if you load say 8 ton into the dumpster then you have went over your allotted 4 tons and now you are going to be charged for the extra 4 ton. But how much? (ALL people that go to the "dump" are charged a fee to dump and this is usually \$45 per ton (give or take a few dollars) So if you go over your allotted tonnage most dumpster companies will charge you \$65 - \$85 per ton. If you only load 2 or 3 ton into your rented dumpster you are not reimbursed unused tonnage. In this example you went over 4 tons so you will be charged an additional \$260 - \$340.

Some companies have a delivery fee. Some companies have a pickup fee. Some companies have a fuel surcharge fee. Phoenix Roll Offs has none of these fees.

The gas gauge analogy – Let's say your car does not have a gas gauge. Gas stations charge \$20 to fill your car whenever you come in and this includes 4 gallons. You need gas so you pull into your local gas station and fill up. (what are the odds you'll use 4 gallons?) To your amazement you only needed 2 gallons. But the gas station charges you \$20 anyway. Next time you need gas you fill up and this time you need 8 gallons. But you went over the allotted 4 gallons, so the additional 4 gallons is charged to you at the rate of \$65 p/gallon. This is exactly how the dumpster companies charge for their dumpsters. Why would anyone do business like this? Because its to the dumpster company advantage. People have been conditioned to do business like this. Phoenix Roll Offs sees this as a flaw, so we treat our customers like we would want to be treated. We charge you the same tonnage fee the "dump" charges us and we can legally carry up to 10 ton in our dumpsters. So, we charge \$289 plus the dump fee of \$45 p/ton. FAIR? No surprises, no extra fees, and the same rate for any size dumpster you rent. We keep it simple.

Food for thought, dumpsters do not have a scale on board to let you know how much is loaded into the dumpster.

See the chart below for 2 scenarios – Company XYZ is actual rates of a local company in Phoenix, we changed the name to protect their identity.